

## Lesson 6 Workbook

### How to Know If Entrepreneurship Is Right for You

#### Module 1 - Entrepreneurship Foundations

|               |                                                                                                               |
|---------------|---------------------------------------------------------------------------------------------------------------|
| Focus Keyword | is entrepreneurship right for me                                                                              |
| Lesson        | 6 of 40                                                                                                       |
| Progress      | 15%                                                                                                           |
| Purpose       | Turn the lesson into practical decisions, exercises and evidence you can use in your entrepreneurship journey |

#### How to use this workbook

Complete the exercises after reading the lesson. Use real information wherever possible. Do not aim for perfect answers; aim for clear thinking, evidence and a practical next step. Revisit your answers as your business idea develops.

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# 1. Lesson Reflection

Start by connecting the lesson to your own situation.

**In your own words, explain the main idea behind “How to Know If Entrepreneurship Is Right for You.” What does it mean for the business you want to build?**

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**What do you already know about is entrepreneurship right for me? List your current strengths, assumptions and questions.**

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**Describe one real customer, problem or business situation where this lesson could be applied.**

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## 2. Practical Assessment

Score yourself honestly. A low score is useful because it tells you what to improve next.

| Area                | Score (1-5) | Evidence / Notes |
|---------------------|-------------|------------------|
| Understanding       |             |                  |
| Evidence / research |             |                  |
| Customer relevance  |             |                  |
| Financial awareness |             |                  |
| Execution readiness |             |                  |
| Risk awareness      |             |                  |

What is the most important gap revealed by this assessment?

### 3. Apply the Lesson to a Real Business

Use this page to apply **is entrepreneurship right for me** to a real or proposed business. If you do not yet have a business idea, choose a simple example such as a local service, online service, small retail business or digital product.

|                                     |  |
|-------------------------------------|--|
| Business / idea                     |  |
| Customer you want to serve          |  |
| Problem or need                     |  |
| Current solution / alternative      |  |
| Your proposed approach              |  |
| How the business could earn revenue |  |
| Main cost or constraint             |  |
| Evidence you still need             |  |

What is the smallest useful test or action you can take next?

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## 4. Decision & Action Plan

Convert what you learned into a small number of specific actions.

- I can explain the lesson concept in simple language.
- I connected the lesson to a real customer or business situation.
- I identified at least one assumption that needs evidence.
- I identified a realistic risk or limitation.
- I chose a next action that can be completed.
- I know what result or evidence I will review afterward.

**What evidence would tell you that your current approach is working? Name at least three measurable signs.**

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**What is the biggest risk or mistake you want to avoid after completing this lesson?**

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**Write one decision you will make differently because of this lesson.**

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## 5. 7-Day Entrepreneurship Action Sprint

Keep the sprint small enough to finish. The goal is evidence and momentum, not busywork.

| Day   | Action                                  | Result / Evidence |
|-------|-----------------------------------------|-------------------|
| Day 1 | Review lesson notes                     |                   |
| Day 2 | Research one real example               |                   |
| Day 3 | Talk to or observe a potential customer |                   |
| Day 4 | Test one assumption                     |                   |
| Day 5 | Improve your idea/process               |                   |
| Day 6 | Record what worked and failed           |                   |
| Day 7 | Decide the next step                    |                   |

**End-of-week review: What changed in your understanding or plan?**

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## 6. Notes, Questions & Evidence

Use this page for customer comments, numbers, links, observations, questions, calculations or ideas you want to revisit.

**Completion check:** I have finished the exercises, chosen a next action and saved any evidence I may need later.

Next: continue with Lesson 7 of the Entrepreneurship Academy.

Educational material only. Business, tax, legal and financial requirements vary by country and situation; obtain qualified professional advice where appropriate.